

All Things Aquatic Dive Center—PADI & SDI OPEN WATER CERTIFICATION

Our Philosophy and Pricing Structure: *We set out to design a lesson pricing plan that would allow you to choose the style and pace of learning best suited to your needs. Our goal is for you to learn to dive in the manner that is the most fun, and enjoyable for you. Our Instructional program is the most thorough, flexible, and individualized dive training program in the area. Most of the cost of your lessons goes to pay the pool fees, insurance and instructional Staff. Our Instructors and staff are highly qualified. We want to compensate them fairly because they will be giving you a lot of their time and energy. We keep our class sizes extremely small so that we can focus on the most important part of lessons – YOU!*

We offer 3 price plans. *The differences in the prices of the packages reflect the inclusion of more components or options—NOT a difference in the quality of instruction, or flexibility of scheduling. We do not add in fees for “executive plans” or personalizing your program. We want everyone to feel equally valued and important from the moment you walk through our doors. You will earn your certification safely—in a way that matches your needs. Our main goal is for you to become a safe diver that is considerate of others and helps to preserve our precious underwater environments. We want you to love the sport as much as we do--and we hope that you will dive with us for many years to come. Whether you choose PADI or SDI for your certification—the excellence of your instruction will not vary.*

Your Open Water Certification Will Involve: *(PADI & SDI standards both recommend a minimum of 31 Instructional hours)*

3-5 Academic Sessions *(either in person with an instructor, online, or a combination of both)*

3-6 Pool Sessions *(sessions are mastery-based, once you learn a skill we move on—skills should be able to be done neutrally buoyant)*

4-6 Open Water Training Dives *(4 required for Open Water, additional dives are for the optional specialties)*

Time Frame: *Classes will progress at your pace. We set your schedule when you sign-up for lessons. Some people get done in just a week or two, others take up to a year to finish. (Please note: Last minute certifications, may incur an additional charge)*

Academic Classes: *You choose how you learn best. You can do e-learning, traditional classroom, or blended combination! With either the book or the e-learning the content is broken down in manageable sections. For traditional sessions, you complete the reading on your own and schedule class at your convenience to go over Knowledge Reviews. You can do more than one chapter in a session if you prefer. If you choose e-learning, you will complete the work online. You will still schedule 1 academic session to go over what we feel are essential key concepts and take a quick verification quiz. If you want to be extra thorough you can do both.*

Pool Sessions: *We currently use 2 public pools, and several private pools by arrangement.*

Mt. Lebanon High School Pool--classes are usually on Wednesday Nights 7:30 pm - 10:00 pm

California University - Hamer Hall – Friday – Sunday evening, and other -- times are very flexible and change each Semester

You should bring your swimming suit, personal gear, a towel, bottled water, and Crew Pack w/ Log Book to pool with you.

Open Water Training Dives: *You will need to complete a minimum of 4 dives over the course of 2 days to complete your certification. In the Summer, we typically use several quarries within driving distance (Blue Hole, Dutch Springs, and White Star). In the winter we take several trips to Florida, or travel to the Caribbean. If you combine your lessons with signing up for a 7-day or longer trip--you will receive a significant discount! You also have the option of taking a referral with you to complete your dives elsewhere if you already have a vacation planned. Speak to someone at the shop, or call, for details.*

All Things Aquatic Dive Center - Open Water Package Options (PADI or SDI)

Included in ALL of our Open Water Certifications:

- Instruction at your pace and schedule—no add on fees for flexibility or “executive” treatment¹
- Personalized Attention with a focus on your fun and safety!
- Instruction for Academics Session OR E-learning Review -- YOU Choose whether you want e-learning or in-person instruction
- Use of any required DVD’s for training
- Instruction for Confined Water (Pool), and Open Water Dives (or referral for open water portion)
- Hard gear needed for confined water training – BCD, regulator, tanks, wetsuit
- Personal Gear Fitting by a Dive Professional-- we take the time to make sure your gear fits you right
- Certification Card, or Referral Paperwork

FLEX – PLAN \$499	BEST VALUE PACKAGE \$799	DELUXE LESSON PACKAGE \$999
<p>Includes: Open Water Certification</p> <ul style="list-style-type: none"> ● All of the above ● 10-15% Discount on Personal Gear ● 15% Discount on your Educational Materials ● Special Pricing on Student Gear Rental <p style="text-align: center;"><i>(If Doing Referral Option, Deduct \$50)</i></p> <p><u>Not Included:</u></p> <ul style="list-style-type: none"> ● Personal Gear (mask, snorkel, fins, boots) ● Educational Materials ● Hard Gear Rental for Open Water Dives ● Hotel (if needed) for Open Water Training ● Quarry Fees & Air Fills for Open Water Training <p style="color: red;"><i>(Best price if you own gear, or are taking a referral)</i></p>	<p>Includes: Open Water Certification</p> <ul style="list-style-type: none"> ● All of the above ● Required Educational Materials & Student Log Book <i>(PADI E-learning code has an up-charge)</i> ● Choose Your New Personal Gear Package² ● Hard Gear for entire class – no rental fees ● Discount on Open Water Gear Essentials Bundles <p style="text-align: center;"><i>(If Doing Referral Option, Deduct \$100)</i></p> <p><u>Not Included:</u></p> <ul style="list-style-type: none"> ● Hotel (if needed) for Open Water Training Dives ● Quarry Fees & Air Fills for Open Water Weekend <p style="color: red;"><i>(Retail Value over \$1,000 - SAVE over \$300)</i></p>	<p>Includes: Open Water Certification</p> <ul style="list-style-type: none"> ● All of the above ● Required Educational Materials & Student Log Book <i>(PADI E-learning code has an up-charge)</i> ● Choose Your New Personal Gear Package² ● Hard Gear for entire class – no rental fees ● Quarry Fees & Air Fills for Open Water Weekend @ local venue³ ● Lycra Socks ● Mask Strap Cover ● A personal dive slate ● Fin keeper ● 50% Off Advanced Open Water Class⁴ <p><u>Not Included:</u></p> <ul style="list-style-type: none"> ● Hotel (if needed) for Open Water Training Dives⁵ <p style="color: red;"><i>(Retail Value over \$1,350 - SAVE over \$350)</i></p>

Complete Your Certification Along with Booking an International Trip – Flex Plan is \$199, or Deduct \$200 off either package Certification Along with Full Gear Package Purchase or Drysuit Purchase -- Deduct \$100 off any of the above

Group Discount: Group of 3 = \$25 off pp/Group of 4 = \$75 off pp/Group of 5 = \$100 pp /Group of 6 or more = \$150 off pp

\$199 Companion Refresher allows you to complete all components of training with your future dive buddy.

The Fine Print:

¹If you need done last minute and it cannot fit in with our normal schedule, there may be additional charges for private/add-on sessions. Schedule Changes may incur additional costs.

²Personal gear must be chosen from our extensive selection of normally stocked personal gear. Special Order Items may cost additional. Fin & Mask Upgrades available.

³2 Days of Quarry fees. Local Venues are: Blue Hole, White Star, & Crusty’s Quarry. Dutch Springs is a \$50 up charge due to higher costs.

⁴If Advanced Open Water is Purchased at the same time, or within 6 months of completion of Open Water Training.

⁵With any of the packages you are responsible for your own transportation costs to all components of the course & training dives.